



November 2025 Training & Events Calendar

Agent Experience
Director
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Scan HERE to register for classes or go to heirloomventures.com

TIS.	**			
Monday	Tuesday	Wednesday	Thursday	Friday
3	12:00-1:00 From Hello to Handshake - What to do with Your Leads - w/ Meaghan Williams	5 11:00-12:30 Money Matchmaker: Loan Options Every Agent Should Know w/Danni McConnell of Loan Depot	6 11:00-12:15 75 Thrive: Boomers to Zoomers: Who's Really Buying & Selling? w/ Tim Beverlin	7
Train the Trainer Advanced - Austin, TX	Train the Trainer Advanced - Austin, TX KWRI Masterminds - Digital - Invite Only	KWRI Masterminds - Digital - Invite Only	KWRI Masterminds - Digital - Invite Only	
10	VETERANS Offices Closed	12 9:00-10:00 Buyer Representation Agreement 101 w/ Jillian - virtual 9:00-11:00 Take Command: Office Hour w/Meri Brimhall 11:00-12:30 All Partner Meeting 1:00-2:00 Buyers On Board: BRBC Conversations - w/Madison McArthur	13 11:00-12:15 75 Thrive: The Al Playbook w/ Eric Forney 1:00-2:00 Residential Listing Agreement 101 w/ Jillian - virtual	14 Media Day! 10:00 Social Media Day - "Next Year's Goals", "Gratitude" & "Why I Love it Her
17	18	19	20	21
12:00-2:00 Residential Purchase Agreement 101 w/Jillian - virtual 🟯	12:00-1:30 2026 Prep Mastermind - Open to All	11:00-12:30 Writing Offers That Get Accepted w/ Madison McArthur 1:00-2:30 Pie & Gratitude Event	11:00-12:15 75 Thrive: Instagram Secrets to Dominate Your Market w/ Brandon Blankenship 1:00-2:00 Pitch Perfect: Mastering Offer Presentation - Yoffie Real Estate Group	
24	25	Offices Closed at Noon	HAPPY HAPPY Offices Closed	Offices Closed
BLACK = EDH RED = Keller Williams = Virtual links in the interactive calendar = Register at heirloomventures.com				

Folsom

1024 Iron Point Rd. Folsom, CA 95630

El Dorado Hills

4359 Town Center Blvd., Ste. 217 El Dorado Hills, CA 95762

Cool

5036 Ellinghouse Dr., #120 Cool, CA 95614